SALES COUNTER OFFER (SCO) – ANTIMONY INGOT

Date: 21 August 2026

To,
Sir/Madam,

With reference to our recent discussions, we are pleased to submit our **Sales Counter Offer (SCO)** for the supply of **Antimony Ingots**, subject to the following commercial terms and conditions.

1. PRODUCT DETAILS

Particulars	Details
Commodity	Antimony Ingot
Origin	Cambodia
Purity	Minimum 99.65%
Standard	GB/T 1599-2019 or equivalent
Ingot Weight	25.0 ± 1.0 Kgs per ingot
Packing	Standard Export Packing, suitable for sea transportation
Packing Weight	Approximately 1,000 Kgs net weight per pallet
Monthly Supply Capacity	500 MT
Inspection	At Loading Port by SGS or equivalent internationally recognized inspection agency

2. PRICE s QUANTITY

Particulars	Details
Offer Price	**USD 20,500.00 per MT**
MOQ	25 MT
MT Tolerance	±10%

3. PAYMENT TERMS

Documents Against Payment (DAP) or **Irrevocable Letter of Credit at Sight (LC at Sight)**, as mutually agreed between the Buyer and Seller.

4. DELIVERY

Particulars	Details
Loading Port	Laem Chabang Port, Thailand
Destination	As per Buyer's instruction
Shipping Terms	To be advised by Buyer
Shipment Schedule	Within 7–15 days after receipt of confirmed Purchase Order / LC

5. DOCUMENTS PROVIDED

The following standard commercial and shipping documents shall be provided:

- Commercial Invoice
- Packing List
- Bill of Lading
- Certificate of Origin
- Quality / Assay Certificate issued by the Manufacturer
- Other documents as mutually agreed under the LC / Buyer's requirements

6. TERMS s CONDITIONS

1. This offer is valid for **five (5) calendar days** from the date of issuance.
2. The offered price of **USD 20,500.00 per MT** is subject to the above-mentioned specifications, quantity, payment and delivery terms.
3. Any change in quantity, specification, payment terms, destination or delivery schedule may result in a revision of the offered price and shipment schedule.
4. Inspection shall be conducted at the loading port by **SGS or an equivalent internationally recognized inspection agency**, as mutually agreed.
5. Force majeure conditions shall apply as per standard international trade practices.
6. Final commercial terms shall be confirmed through a mutually executed Purchase Order / Sales Contract.

We look forward to your favorable consideration and acceptance of this offer. We assure you of our full cooperation and best services throughout the transaction.

Thanking you,

Vishal Sharma
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